

Bay Chemical Company Inc.

EXCLUSIVE DISTRIBUTOR OF LIQUID CALCIUM CHLORIDE AND E Z POUR CONCRETE ADDITIVES
MANUFACTURER OF ZINC SULPHATE

MEMBER OF AMERICAN CONCRETE INSTITUTE

4110 EAST 11TH STREET
TACOMA, WASHINGTON 98421
MA 7-2275

May 10, 1972

2520 - ONTARIO AND BROADWAY
SUITE 201
VANCOUVER 10, B.C.

RECEIVED

MAY 13 1972

KAISER CEMENT & GYPSUM
PURCHASING DEPARTMENT

Mr. R. W. Grigg, Room 1562
Kaiser Industries
300 Lakeside Drive
Oakland, Calif. 94604

Dear Sir:

In answer to your telephone call, I am enclosing the information you requested.

The original contracts were signed as follows:

Glacier Sand & Gravel	October 23, 1958
Pacific Building Materials	July 24, 1959
Kaiser Gypsum Company	May 10, 1960

Kaiser Gypsum is the only one which has the right to buy the equipment as you stated.

I am enclosing a list of the plants (plus the new plant for Pacific Building Materials east of Vancouver, Washington) and most of the equipment I have at each plant. This equipment, as you know, is leased to you for \$1.00 per year. I maintain all the pumps, etc in Seattle and Tacoma but not in Portland. I replace all tanks at all plants when they rust out and paint all of them every year.

The delivered prices are as follows:

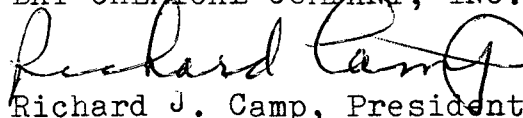
Glacier Sand and Gravel	17½¢ per gallon
Pacific Building Materials	19½¢ per gallon
Kaiser Gypsum Company	17½¢ per gallon

I hope this answers your questions, but if not, please notify me and I'll do my best to clear up any points in doubt. I'll be gone from (b) (6)

Thank you for past and future good relationships.

Very truly yours,

BAY CHEMICAL COMPANY, INC.


Richard J. Camp, President

RJC/kh

Encl.

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